Mark M. Sells

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99 Hot Market Lane, Charlotte, NC94100

**Nationality**: American

**DOB:** Jun 23 1985

# Summary

# Dedicated and personable realtor with 4+ years of experience working with both buyers and sellers in the Charlotte, NC area, specializing in the high-end luxury market. Closed 50+ successful transactions with a client satisfaction rating of 97.68% according to homeowner surveys

# Experience

## Keynote Realty | Charlotte, NC — Residential Real Estate Agent — 2018 – 2022

* Managed multiple home showing appointments daily for perspective buyers
* Closed 50+ successful transactions with over $10 million in sales
* Advised clients on market conditions and selling and buying conditions
* Reduced closing times by 15% with new software implementatio

# EDUCATION

**University of North Carolina | Charlotte, NC**BA in Property Management 2013 – 2017

# Skills

MLS database knowledge | Due diligence| Risk assessment| Personable | Friendly | Communication

# Certifications

* Licensed Realtor in North Carolina
* Certified Property Manager (2019)

# Languages

* English (native)
* Spanish (fluent)
* French (proficient)